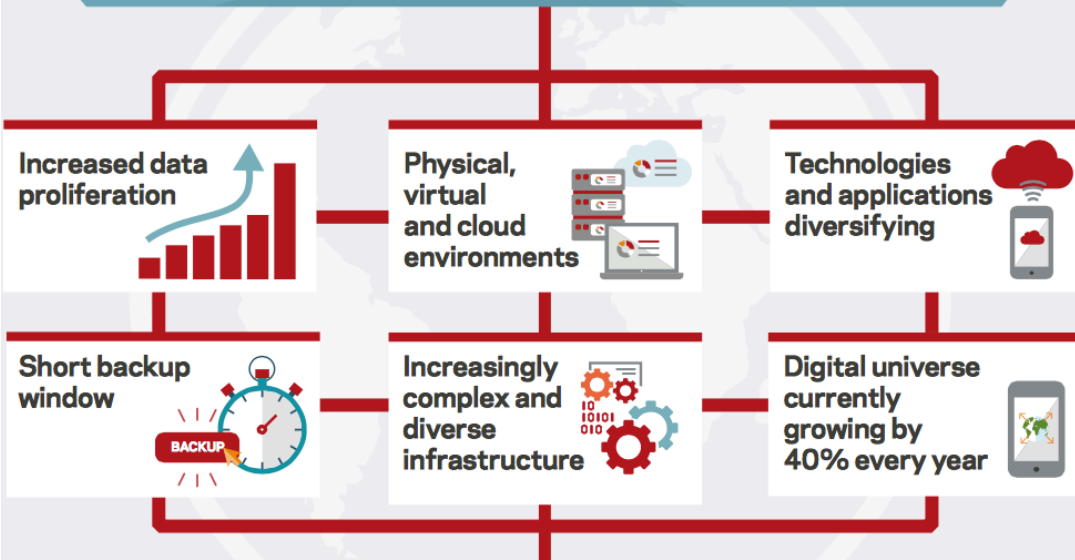
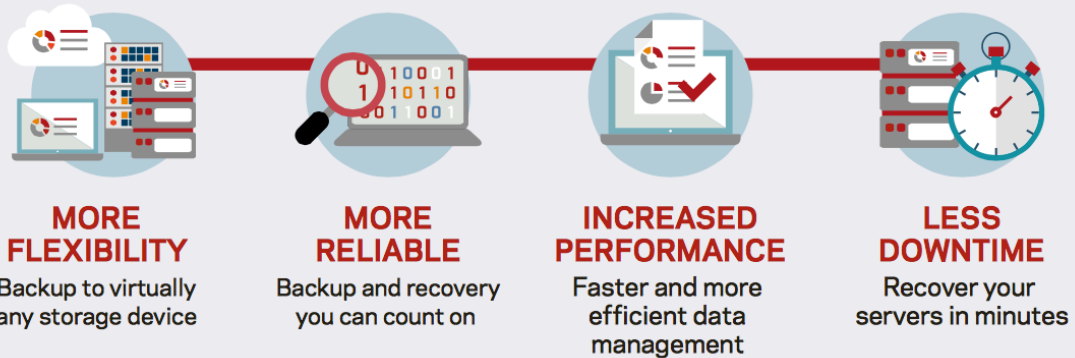


It's a challenging time for businesses worldwide



Trust in Backup Exec 15 to protect your data



BACKUP EXEC ENABLEMENT GUIDE

EXPLORE OPPORTUNITY	backupexec.com	Messaging, videos, info-graphics, success stories, special offers, trials, licensing & purchasing options (including partner locator)
	Backup Exec on YouTube	A series of short videos exploring drivers features and benefits on our YouTube channel
	Partner Campaigns Page	Public partner resources including; thought leadership, market opportunity, campaign success Kits & program guides
	Veritas Connect	Partner news and social media

ENABLE* YOUR ABILITY	Partner Program Resources	Solution competency guides, program requirements, benefits & resources
	Backup Exec Product Tools	News, features & benefits, cheat sheets, product tours, data sheets & whitepapers
	Backup Exec Marketing Tools	Case studies, success stories & copy block word descriptions
	Backup Exec Sales Tools	Scripts, guides, presentations, cheat sheets, competitive cards & FAQs
	Partner Training	Access eLearning, events and instructor led training
	Backup Exec Learning Path	Access to eLearning & exams for Backup Exec VSE, VSE+ & VCS

ENGAGE* YOUR CUSTOMERS	Partner Marketing Tools	GRID campaigns, success story development & partner locator
	Partner Sales Tools	Sales playbook & Margin Builder offering upto 20% discount
	Partner Licensing Tools	Backup Exec SKU generator, price lists, licensing guides, licensing portal & order to cash resources
	Partner Support Tools	Alerts, knowledgebase, documentation, tools & contacts
	Online Community	Backup and partner communities featuring videos, blogs, forums and events

*Log-in to [PartnerNet](#) First

VERITAS